

Spencer Pillera

Sales Operations Associate

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Having been in sales the last 7 years of his career, Spencer has developed a heavy focus on making sure the client has the best experience and service possible. More recently, he has spent several hundred hours learning and training as an administrator of Salesforce and has acquired his Salesforce Certificate of Administration. Spencer has a love for efficiency and a fine tuned process that drives results and a great experience.

With this knowledge, Spencer's focus will be on supporting our Growth Pro's in our systems and processes to ensure that they're able to deliver an exceptional experience for our client's time and time again.

"I'm a firm believer that if you put in the work and perfect your craft, you're going to get the results you need. That's why I'm proud to be surrounded by and supporting such talented and experienced Growth Pros who are rolling up their sleeves and doing this for our clients."



EDUCATION

BS, Sports Management
North Dakota State University

Certifications
Salesforce Certified Administration (SCA)

Revenue Operations - HubSpot Academy

Demo2Win! - 2Win!

EXPERIENCE

Account Executive
Clearbit

Account Executive
Hibob

Commercial Account Executive
Birdeye

SMB Account Executive
Zenefits

STRENGTHS

Self-Motivator
Process driven
Tech savvy
Client focused
Time management
Entrepreneurial



